

Based on a 12% commission plus £200 fee per new property

Figures based on 4 property instructions per month				
Year	Properties	600pcm	900pcm	1200pcm
1	48	22464	33696	44928
2	96	63936	95904	127872
3	144	105408	158112	210816
4	192	146880	220320	293760
5	240	188352	282528	376704

Figures based on 8 property instructions per month				
Year	Properties	600pcm	900pcm	1200pcm
1	96	44928	67392	89856
2	192	127872	191808	255744
3	288	210816	316224	421632
4	384	293760	440640	587520
5	480	376704	565056	753408

Figures based on 12 property instructions per month				
Year	Properties	600pcm	900pcm	1200pcm
1	144	67392	101088	134784
2	288	191808	287712	383616
3	432	316224	474336	632448
4	576	440640	660960	881280
5	720	565056	847584	1130112

Based on a 10% commission plus £200 fee per new property

Figures based on 4 property instructions per month				
Year	Properties	600pcm	900pcm	1200pcm
1	48	28320	37680	47040
2	96	62880	89520	116160
3	144	97440	141360	185280
4	192	132000	193200	254400
5	240	166560	245040	323520

Figures based on 8 property instructions per month				
Year	Properties	600pcm	900pcm	1200pcm
1	96	56640	75360	94080
2	192	125760	179040	232320
3	288	194880	282720	370560
4	384	264000	386400	508800
5	480	333120	490080	647040

Figures based on 12 property instructions per month				
Year	Properties	600pcm	900pcm	1200pcm
1	144	84960	113040	141120
2	288	188640	268560	348480
3	432	292320	424080	555840
4	576	396000	579600	763200
5	720	499680	735120	970560

The above illustrations show the client growth development based on the national average commission rates of 12% and how it looks at 10%, including a small administration fee, allowing some flexibility for demographics.

There are additional income streams that will boost this further, which will be identified during your training.

You will need to factor in some expenses and overheads, but as they are dependent on where you are based and your own needs, they will vary, but generally, based on a high street operation we anticipate you will need about £25000 working capital in the first year. This is of course supported by your developing income.

You will be given extensive advice, support and training in many marketing techniques throughout your journey with us, to assist you with client recruitment.